

Sarah Debeuckelaer - Main Professional Experience

Company Name | Dates: Ion Beam Applications | Oct 2015 – Jul 2024

Role: Project & Process Manager

Project Info:

- Directed strategic digital transformation initiatives, leading the implementation of a global CMMS and collaborating with HR, R&D, QA, IT, and Operations to align with business goals.
- Delivered hospital-cluster-specific CMMS rollouts, overseeing data migration and developing support structures with a focus on continuous process improvement.
- Provided mentorship and coaching to a team of 10 FTEs, driving adoption of new processes and tools to >600 users worldwide.
- Led the Siemens PLM/CAD feasibility phase, defining the roadmap, budget, and resource needs. Secured CEO approval for the organization's largest IT project by budget and in terms of machine risk management.



Main Activities:

- I joined IBA to contribute to Service Development initiatives, just as a new strategic project was being launched: the replacement of local, site-specific maintenance tools by a fully integrated Computerized Maintenance Management System (CMMS), designed to interface with SAP and other internal systems. The selected solution was ServiceMax, built on the Salesforce platform.
Although I had no prior experience in managing the maintenance of complex hospital equipment, I proactively sought to build deep operational understanding. I requested to observe field operations and spent a full week in a hospital in Germany, shadowing maintenance engineers across night, morning, and day shifts. This allowed me to observe the full lifecycle of equipment activity—from nighttime servicing, to morning startup procedures, to daytime usage during patient treatments.
Over time, I expanded this knowledge by building strong working relationships with a wide range of stakeholders: flying engineers, logistics and warehouse teams, assistants, and decision-makers. This collaborative approach allowed me to fully grasp the operational challenges across all roles involved in the equipment lifecycle.
I later applied the same approach to support the installation of new equipment and the upgrade of existing systems, ensuring that each phase was informed by hands-on insight and cross-functional alignment.
- contract negotiating with suppliers and sub-contractors. As project team manager, I conducted a team to define IBA's requirements, translate with the developers.

- Conducted Testing of the developed product, defined test methods, assigned roles to team members, validated results, and when necessary conducted rework.
- With a large team or managers and directors, defined the change strategy,
- Collaboratively conducted the communication strategy with the 5 selected pilot sites
- Did some configuration in the tool myself – aligned with the ServiceMax development team
- deployed the tool with the by management selected pilot site (Italy), one month of parallel running of old and new tool, to ensure quality, validation with QA dept
- Conducting rework with dev team based on first site
- roll out with remaining pilot sites (2 in US and one in Germany)
- parallel led improvement projects, while planning global roll-out in waves based on several parameters, like maintenance and upgrade activities on the machines
- creation of training manual, program and running support team
- yearly roadmap and budget definition, by discussing with each division and director individually, then coordinating with project sponsors, prioritizing, budgeting, and defending budget to get approval by the CEO and his team. I was lucky to have always received a “go” and to stay withing budget and only slight increase in time. Honesty in budget figures is my strength, as well as collaboration with all stakeholders, and reaching compromises, and prioritizing needs.

Main Skills:

<ul style="list-style-type: none"> ✓ Project & Process Management ✓ Change Management & Stakeholder Engagement ✓ Digital Transformation & System Implementation ✓ Negotiation & Contract Management ✓ Training & Team Leadership 	<ul style="list-style-type: none"> ✓ Agile & Waterfall Methodologies ✓ Analytical & conceptual thinking ✓ Problem-Solving & Conflict handling ✓ Flexibility / adaptability / Agility ✓ Regulatory Compliance
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Tools: Microsoft suite (outlook / word / excel / ppt / teams), Salesforce, ServiceMax, SAP, PowerBI, video creation, in house software ...

Languages: French (Native) | English (Fluent) | German (Fluent) | Dutch (Native)

Company Name | Dates: Huntsman PoyUrethanes | 2011 – 2015

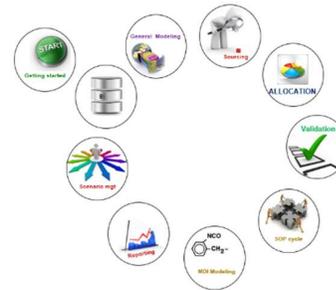
Role: Global Project & Process Manager – Logistics & Production

Project Info:

- Led global digital projects, mainly the implementation of an OMP S&OP tool to enhance production planning and supply chain performance.
- Designed innovative processes for R&D product launches.
- Conducted internal audits for ISO 9001, TS 16949, and SOx compliance.

Main Activities:

- Data analysis of the 3 petrochemical production sites, coordinated with the OMP business analyst, and at the same time got hands-on training on the tool itself. Tool development in an iterative way, with weekly working sessions, tested, and then defined the rollout schedule. I wrote a user manual and created a presentation and training for the end users. Together with the global S&OP director, 2 OMP representatives, we flew out to the US and Asia for 2 weeks training.



- I was interface between R&D and supply chain, getting as much information as early as possible about product launch. I had organized that I could use an office inside the R&D department once a week to be seen & consulted. In the meantime, I worked to find solutions for product developments or for products already produced at subcontractors, without proper supply process.

Main Skills:

<ul style="list-style-type: none">✓ Project & Process Management✓ Change Management & Stakeholder Engagement✓ Digital Transformation & System Implementation✓ Negotiation✓ Training & Team Leadership	<ul style="list-style-type: none">✓ Creative thinking✓ Analytical & conceptual thinking✓ Problem-Solving & Conflict handling✓ Flexibility / adaptability / Agility✓ Regulatory Compliance
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Tools: Microsoft suite (excel / access / ppt), OMP, Lotus notes, SAP, OracleBI EE

Languages: English (Fluent) | Dutch (Native)

Company Name | Dates: Huntsman Performance Chemicals | 2010 – 2011

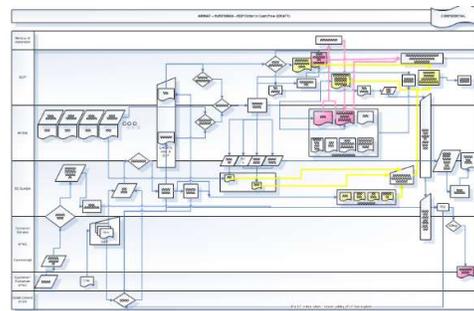
Role: Global Supply & Demand Manager

Responsibilities & main achievements:

- Set up the logistic process to ensure supply out of Saudi Arabia into agreed region/countries, with correct volume and packaging.
- Define a process that provides production visibility to the organisation on a timely basis, set up a monitoring dashboard and an S&OP process and tool.
- Manage warehouses in Rotterdam & Antwerp Ports
- Manage supply out of Hungary and Wales – monthly site meetings

Main Activities:

- Supply & Demand process out of Saudi: defined collaboratively a new logistic process, held stakeholder analysis, brown-paper sessions, listened and aligned tasks in the as-is situation, influenced to define a new to-be situation, validated with the participants, proposed the process gradually the rest of the management in a bottom-up approach, and ensured globally agreement.



- For the creation of the S&OP tool and corresponding process: collected all production settings incl limitations, maintenance planning, holiday periods (Ramadan, Hadj,...), and analysed contracts with suppliers, clients, and global deals. Processed all information, inputs, required outputs, and settings, into an Excel program with the corresponding SLA, process. Proposed bottom-up in the management, to get their buy-in and agreement.
- Ensured close collaboration with purchasing dept to manage contracts of warehouses, setting & monitoring operations, stock management with my team.
exception handling: deal with fire at subcontractor on Jan 3rd, 2011, coordinate with Legal, purchasing & EHS to secure the company.
- Collaborated with global demand managers & European & Saudi production sites
- Led a logistics team of 5 FTE

Main Skills:

✓ Project & Process Management	✓ Analytical thinking
✓ Change Management & Stakeholder Engagement	✓ Problem-Solving & Conflict handling
✓ Risk & Crisis Management	✓ Regulatory Compliance
✓ Negotiation & Contract Management	✓ A lot of flexibility → Saudi week was Saturday to Wednesday, managing Asia, Europe and North America, meant a lot of flexibility
✓ Team Leadership	

Tools: Microsoft suite (excel / access / ppt) Lotus notes database, SAP, OracleBI EE

Languages: English (Fluent) | Dutch (Native) | French (Native)

Company Name | Dates: Huntsman PolyUrethanes | 2006 – 2010

Role: Logistics & Customer Process Improvement Leader

Project Info:

- Clean up current European S&OP tool
- Optimize price approval database, and extend to Indian market – meeting SOX requirements
- Drive chemical datasheet database
- SAP business analyst – sales & logistics
- Reporting tool OracleBI EE key user
- Internal Auditor ISO 9001 – TS 16949 - SOX

Main Activities:

- Analyse current S&OP excel database (20 crosslinked books with even more sheets), harmonize, standardize, document current tool
- Define needs, translate to developers, validate work, basically act as intermediate with EHS dept
- Test during major SAP updates & upgrades, update user manuals, train users
- Define needs for inside sales during the implementation of OBI EE, create reports based on their needs, create user material, train users

Main Skills:

✓ Project & Process Management	✓ Analytical thinking
✓ Change Management & Stakeholder Engagement	✓ Problem-Solving & Critical Thinking
✓ Quality Assurance	✓ Regulatory Compliance
✓ Negotiation & Contract Management	✓ Pro-active thinking
✓ Training	

Tools: Microsoft suite (excel / access / ppt) Lotus notes database, SAP, OracleBI EE

Languages: English (Fluent) | Dutch (Native) | French (Native)

Company Name | Dates: Huntsman PolyUrethanes | 2001- 2006

Role: Inside Sales Representative Automotive France / South Africa

Project Info:

- Client relationship – replenish stock & invoicing – problem solving
- Consignment stock tool: waterproof tool & process to reconcile stock accurately monthly

Main Activities: related to the consignment stock tool

- Analyse & discuss with commercial & manager
- develop a tool and process where last month stock, deliveries, and current month stock are all aligned between our company and client. Introduce jointly yearly stock count.
- Propose and validate tool and process with peers who will most likely need to adopt the tool.
- present the tool & process to the management and gradually bottom up.
- Create user manual, & train the other centres in Europe (Spain, Italy & Germany)

Main Skills:

✓ Process Management	✓ Analytical thinking
✓ Creative thinking	✓ Problem-Solving
✓ Training	✓ Regulatory Compliance
✓ Adaptability	✓ Pro-active thinking
✓ Emotional intelligence	

Tools: Microsoft suite (excel / access / ppt), Lotus notes

Languages: English (Fluent) | Dutch (Native) | French (Native) | German (Fluent)
